

FLY ON THE WALL

THE YEAR THAT WAS

www.wa.awci.org.au

Summer 2021/22



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President's Note

Well it is that time again and another year has flown by.

I don't believe 2021 worked out how anyone thought it would. While last year's initial lockdown periods and new normal of working was challenging and different, this year was again like no other. Significant price increases on materials, materials shortages, freight delays and lack of qualified staff has impacted every one of us I am sure. People are doing double time to get the job done and navigating a minefield of new challenges.

Our industry has always been very lucky to have been open and have opportunities some don't have during this time, but next year will bring even more challenges. Mandatory vaccination policies when we are already short staffed and looming lockdowns does not paint a bright picture.

This year we have worked steadily behind the scenes to keep you up to date with the most important information that you need to keep your business going in this time. We have been inundated with misinformation and a lot of people are very confused, so we have picked through it all to get the right information out and the feedback has been that it has been very helpful to our community.

But it is not all doom and gloom, our bubble status has allowed us at AWCIIWA to go on as normal. Hosting our annual events without a hitch, with good attendance at all.

Earlier in the year we had the Sundowner at the Hi Line at Burswood, our annual Golf Day at Maylands was back in full swing after having a hiatus last year. We also had our Apprentice Of The Year challenge and end of year function that honour our Awards of Excellence winners. It was here that Richard Halbert was given a lifetime achievement award for all his hard work over many, many years in the industry.

We have produced our Gauges which are in demand and now sold nationally and we are currently shooting a new version of the Best Kept Secret, which is to help attract more people to the trade, especially school leavers. We are concerned about the declining number of people taking up an apprenticeship right now and we are working closely with the Tafe's and High Schools to get this number up.

We are hopeful to have our first group of trainees for the drywall training course very soon and if you know of or have employees you think this would suit please contact us for further details.

We have had two new resources added that gives members industry specific guidance if need be. A HR company ProcessWorx and HHG Legal Group for all our legal matters.

Next year we will be submitting our new Do's and Don'ts to builders across the state to give homeowners information on how to care long term for their ceilings and to note any issues as they arise.

Belinda was very prominent in the community in her new premises and attended Trade Shows and Expos on behalf of the association.

Both Belinda and I have been attending many sessions, including parliamentary discussions regarding things that will impact our industry going forward. Once again this year, registrations were steady, which to me indicates that we are providing a valued service, especially in these times.

I would like to take this time to thank to Belinda and the Executive Team for all their hard work navigating the ups and downs of the year, it has had some challenges but as usual we have banded together to get some good work done. I would also like to welcome Cathryn Cooper on board as our new Vice President, I am looking forward to working with her in the coming year.

RACHEL MCMAHON
AWCI WA President

AWCI WA AWARDS OF EXCELLENCE

The AWCI WA Awards of Excellence Sundowner was held on 29th October 2021 at the Bells Function Centre in the City.

A great turnout and evening where we saw a lot of new faces and some older familiar ones. The Awards of Excellence Categories, the Apprentice of the Year were announced, and Richard Halbert was presented with a life membership.

Special thanks to all our sponsors, CSR Gyprock, Rondo Building Services for sponsoring the Awards of Excellence Categories, the Apprentice of the Year were announced, and Richard Halbert was presented with a life membership. GTEK Direct, Ceiling Force and S P Ceilings for sponsoring the sundowner and The Construction Training Fund for sponsoring the Apprentice of the Year.



AWCI WA AWARDS OF EXCELLENCE



AWCI WA AWARDS OF EXCELLENCE



AWARDS OF EXCELLENCE WINNERS



WINNER 2021
Residential up to \$30K

Residential up to \$30K
Winner : ACR Ceilings
Project : North Perth Project
Builder: VM Building



WINNER 2021
Residential \$30,000 to \$100,000

Residential \$30K to \$100K
Winner: CK Ceilings WA
Project: Gregory Street, Wembley
Builder : Weststyle



AWARDS OF EXCELLENCE WINNERS



WINNER 2021
Residential over \$100,000

Residential over \$100K
Winner : Premier Ceilings
Project: Private Residence Dalkeith
Builder: Zorzi



WINNER 2021
Residential Regional

Residential Regional
Winner: Peak Interior Linings
Project: Jordan Street, Gnowangerup

AWARDS OF EXCELLENCE WINNERS



WINNER 2021
Commercial less than \$500,000

Commercial under \$500K
Winner: Bridie Industries
Project: Woolworths Ellenbrook
Builder: Primewest



WINNER 2021
Commercial over \$500,000

Commercial over \$500K
Winner: Ceiling and Wall Contractors
Project: Zara Karrinyup Shopping Centre
Builder: Hoskins Contracting

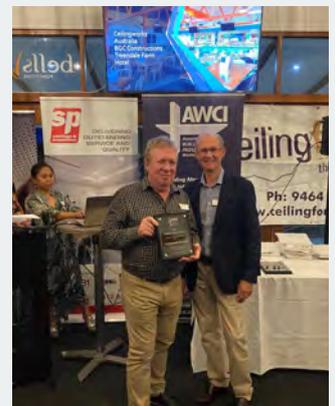


AWARDS OF EXCELLENCE WINNERS



WINNER 2021
Residential Regional

Commercial Regional
Winner: Ceilingworks Australia
Project: Treendale Farm Hotel
Builder: BGC Construction

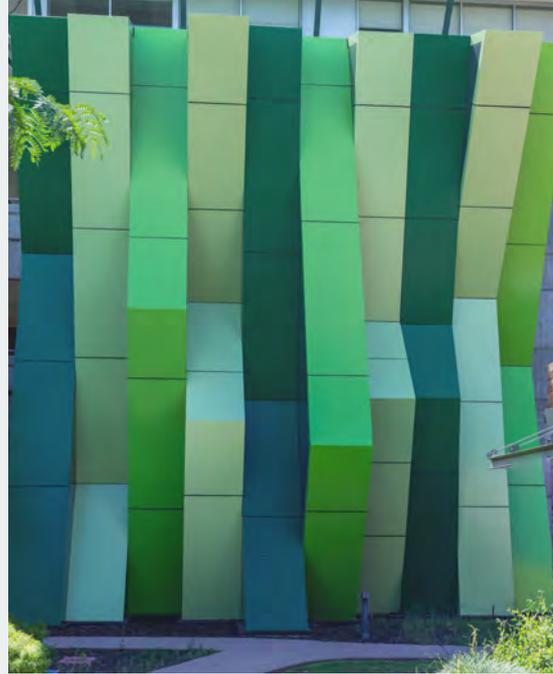


WINNER 2021
Specialist Linings

Specialist Linings
Winner: QC Industries Pty Ltd
Project: ABN Head Office
Builder: PACT Construction



AWARDS OF EXCELLENCE WINNERS



WINNER 2021
Façade

Façade

Winner: Hybrid Linings

Project: Curtin University Re-Clad

Client: Western Projects



WINNER 2021
Decorative

Decorative

Winner: Perth Plaster Mouldings

Project: Piccadilly Arcade

Builder: Built



AWCI WA APPRENTICE OF THE YEAR

Congratulations to all the apprentices who participated in the Apprentice Challenge and thank you all for attending the awards.

Special thanks to Construction Training Fund for sponsoring and for attending the evening.

All apprentices received a Makita Radio as a participation prize.

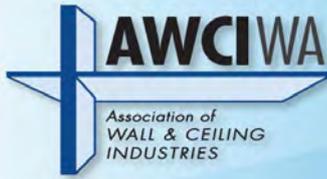
Top right: Jake Gunson from S P Ceilings the winner of the AWCI WA Apprentice of the Year.

2nd on the right: Michael Whelan, S P Ceilings, Runner Up

3rd on the right: Jesse McKenzie, Ozceil Projects, third place

Bottom right: Cody Outen, C & L Ceilings, Encouragement Award





AWCI WA Training Courses

DRYWALL LINING TRAINING COURSE

Drywall masonry lining is the fitting of plasterboard to masonry walls, in place of the more traditional solid plastering. Many modern domestic and commercial properties will be finished with drywall lining instead of solid plaster.

This course is an introduction in working with plasterboard, standard cornice and plastering products. Course attendees will gain the basic knowledge of the requirements to plasterboard to a masonry wall, flushing/setting and corncicing.

Overview

We are offering a drywall lining course that can be held over 3 days. This will give workers in the building industry the chance to Upskill and gain more skills and knowledge towards employment, with a Certificate of Participation.

Course Content

During the course we will cover:

>Health and safety > Plan and prepare > Tools of the trade
> Introduction to setting out > Measuring and cutting plasterboard to correct sizes > Fix, level and plumb standard wall sheets > Door and window openings > Identifying different types and sizes of plasterboards > Direct bonding of plasterboard to brick and blockwork (dot and dab)
Install metal beads > Introduction to tape and jointing>Hand sanding > Setting out standard paper face cornice > Cut, install and finish standard paper face cornice > Clean up
> Performance evidence > Knowledge evidence



Date	Expressions of interest being taken for contractors and teams.
Time	
Cost	\$420 including GST *after subsidy
Venue	Metropolitan TAFE - M BLOCK 18 Loxwood Road, Balga

***CTF Subsidies available for onsite construction workers, course is subsidised by 70%**

FOR MORE INFORMATION OR INTERESTED IN APPLYING

Call 0433 586 119 E adminwa@awci.org.au www.wa.awci.org.au

2022 Member Events

SAVE THE DATE



11 March 2022
SUNDOWNER
Hi-Line
Rooftop
Crown



6 May 2022
Annual Golf Day
Maylands Golf
Course



18 March 2022
Southwest
Sundowner/Golf
PAR 3



27 May 2022
Apprentice
Challenge
South
Metropolitan
TAFE



July 2022
Product Industry
Night
Venue & Date
TBC



21 - 24 August 2022
AWCI ANZ
Conference
Sanctuary Cove
TBC



November 2022
Awards of
Excellence
Date & Venue
TBC



AWCI WA - Your industry, your association, your business support

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2022 SPONSORSHIP OPPORTUNITIES



SUNDOWNER Hi-Line Crown Rooftop 11 March 2022

- *Logo on event invites
- *1 x pull up banner on display at the event(supplied by sponsor)
- *Promoted in "Fly On The Wall & OTS" magazine
- *Company promoted on website
- *Logo on signature of emails for AWCI WA

\$600+GST

SOUTH WEST GOLF DAY PAR 3 18 March 2022

- *Logo on event invites
- *1 x pull up banner on display at the event(supplied by sponsor)
- *Promoted in "Fly On The Wall" magazine
- *Company promoted on website
- *Logo on signature of emails for AWCI WA

\$300 + GST

Industry Products Night July 2022 Venue to be decided

EXHIBITION PRICE \$400 + GST

- *Open Plan Exhibition Space including one trestle table and one chair.
- *Company name or logo will be advertised on publications, social media, emails and invitations
- *Exhibitor write up in the WA industry magazine Fly on the Wall and OTS Magazine.
- *One complimentary free ticket for your company representative to attend the event, ticket will include food and drink.

More information to follow will be for all industry including non members and apprentices

ANNUAL GOLF DAY Maylands Golf Course 6 May 2022

- *Company logo displayed on invitations, email signature and website
- *Company banner displayed at Registration, Lunch and Post Golf Drinks/Presentation (Pull Up/Free Standing Banner only supplied by sponsor)
- *Acknowledgment by AWCI President at Post Drinks/Presentation
- *Allocation of a Novelty Hole e.g. Longest Drive and Nearest to the Pin - Small tee box signage will be placed at your novelty hole
- *Acknowledgment in "Fly On The Wall" and "On The Surface" magazines

\$600+GST

AWCI WA Award of Excellence November 2022 Venue to be decided

AOE PACKAGE \$1200 + GST

- *1 x pull up banner on display at the event(supplied by sponsor)
- *Acknowledgement of appreciation
- *Logo displayed on event slide show
- *Involvement with presenting awards
- *Logo on invites, social media, emails and publications

SPONSORSHIPS \$600 + GST

- *1 x pull up banner on display at the event(supplied by sponsor)
- *Logo displayed on event slide show
- *Logo on invites, social media, emails and publications

DOOR PRIZE SPONSORSHIP

- *Opportunity to help present prizes
 - *Company logo displayed on program and prize table
- \$250 +GST OR DONATE A PRIZE*

Please complete this form and return back to AWCI if you are interested in Sponsorship.

P: 0433 586 119 E: adminwa@awci.org.au

EVENT NAME: _____ LEVEL OF SPONSORSHIP _____

NAME: _____ COMPANY _____

PHONE: _____ EMAIL: _____

MEET CATHRYN COOPER

Cat Cooper has been working with CSR Bradford Insulation (Masonry & Insulation) in the building industry for the past 6 years, working with resellers and retail businesses servicing all segments of the wall and ceiling industry in residential and commercial. In October 2021 Cat was thrilled to be nominated and elected as the new Vice President of AWCIIWA.

Cat has been with her husband Scott for 14 years and they've just celebrated their 9th Wedding anniversary in December 2021. They live in the south of Perth with their dog-daughters, two mixed breed mutts called Lady and Maggie.

Cat was born in Attadale and grew up and attended school in the Perth hills. Following her Highschool graduation, she had no clear ideas on career direction, only that she wanted to study, travel and work to find her niche. She spent time working in Perth and Melbourne across multiple industries including gourmet food wholesale, the resources industry and oil and gas, which had the great benefits of education and travel to Asia and the UAE for work and training.

An opportunity came up at CSR Bradford in 2015 for a scheduling role, which was appealing as her grandfather Wes Major worked for CSR Gyprock in Sydney and then Perth for many years. After discussing it with her grandfather, she was encouraged to apply and this would be her entry point to the construction industry in WA and a new career direction that excited and challenged her in the best possible way.

Wes relocated with the family from NSW to WA in 1971 when the CSR offices were still at the top of the T&G building on the corner of Barrack and St Georges Terrace in the CBD. In Wes' section sales management role with Gyprock, Wes was involved with the establishment of the Welshpool site when the factory opened, and the site remains operational to this day. Cat often jokes that had her mother's family not relocated Wes to Perth for the Gyprock opportunity, she may never have been born and "owes her life" to CSR.

Whilst working full time, Cat was simultaneously studying a Bachelor of Commerce at Curtin University, graduating with a double degree in HR & Industrial relations in 2017. At the time of her graduation, Cat was promoted to an account management role and continued to grow within the CSR business, with a focus on developing her technical knowledge.

This new role was the game changer she had been waiting for, which introduced her to the wonderful and diverse people in the industry that would become her customers, friends, colleagues and "work family".

Cat became interested in the AWCI when she met Belinda Goddard at a trade breakfast in Albany back in 2019. This subsequently led to her attending and becoming involved in industry events and then elected to the executive committee in September 2019. She was very excited to attend the 2019 conference at Uluru as a delegate with her husband Scott, and made memories and friends she'll treasure for life.



AWCI WA VICE PRESIDENT

Cat is passionate about animals, the arts, history and getting out in nature. She's an avid reader and a flautist, and enjoys getting out of the city as often as possible to enjoy time away in Denmark, where she was married. She has travelled to Europe and New Zealand and looks forward to returning to Italy and Germany when travel becomes possible again.

Despite the challenges in the industry and supply chain, she is optimistic for the future. She says she is grateful for the relationships, developing technology, commitment to learning and endless encouragement from the experienced members in the industry towards the apprentices and those still developing. "We could not be luckier to have such a wealth of knowledge and passion from those who have dedicated their working lives to the continued improvement of our industry and culture."



TEN FLY ON THE WALL QUESTIONS

What was your second chosen career

I can't imagine myself anywhere else at this point, but I assumed I'd one day work in Human Resource management.

3 things you could not live without

Dogs, art and books.

Most memorable moment

Snorkelling with my husband Scott and watching a turtle eat from the reef off Chalkies Bay QLD.

What do you do to relax

Watching Poirot with my dogs and some Maltesers.

Where would you like to be right now

Floating in the lagoon pool on Daydream Island like we did on our honeymoon.

Who would you like to be stranded on a desert island with

My brother and best friend, Chris.

Pet hates

Facebook comments sections on news stories.

Most embarrassing moment

Raving about the quality of the Methven shower head at the Sebel Resort Busselton at the SW Sundowner.

Biggest achievement

Graduating University while working full time.

How would you like to be remembered

As a kind person who embraced the idea that its OK to be different. And laughed a LOT!



TRADE SHOW MITRE 10 MARGARET RIVER NOVEMBER 2021



AWCI WA AGM 2 DECEMBER 2021

The AWCI WA AGM was on Thursday 2 December. We thank those who attended, the Executive Committee for 2022 is:

Rachel McMahon	President	W A Direct Plasterboard
Cathryn Cooper	Vice President	CSR Bradford
Nigel Collicott	Past President	Premier Ceilings

Councillors:

Anthony Romeo	ACR Ceilings
Ian James/Andrew Lovell	GTEK Plasterboard
Simon Chan Saw	Ceiling Solutions
Mark Norris	Ceiling and Wall Contractors
Jimmy Monastra/Brendon Cave	CSR Gyprock
Adam Meadows	Rondo Building Services
Emil Plej	USG Boral
Damien Stanoevski	Versatile Building Products





Five Unexpected Ways To Differentiate from the 'Rest'

written by Jon Mailer
CEO OF PROTRADE United

Sometimes, I believe, we may feel that we have to do the big things in business to stand out from the crowd, to make a difference, but in my experience I have found that it is the little things that we do on a consistent basis that are usually the most powerful.

Here are five ways that I have found that may help you stand out from the crowd. However, I suggest you create your own list and compare, as the main point of this exercise is to ensure you integrate these points in to your daily life.

1. Make it a habit to follow-up with people promptly.

It sounds simple, right? In my experience, and surveys regularly back this up, 67% (amazingly!) of people do not follow up in business. Whatever trade or role you are in, if it involves making a sale, signing that contract, or building relationships, the best way to stand out from the crowd is to follow-up promptly, follow-through, and be persistent and determined. Don't give up if you are initially rejected, keep following up! Somebody once said, "a no is only a request for more information!"

2. Respond to people who leave you messages.

This is only common courtesy. How often do we not find the time to follow-up with someone who has emailed us or left a voice-mail. Not only is this bad manners, it is also bad business. How many important relationships have you missed out on by not responding to a message? Even if you don't need the business now, plant the seed for future opportunities by being prompt, polite and professional.

3. Do the unexpected.

Do you acknowledge people who, for whatever reason, do not give you that job, when you didn't get the contract or make the sale? Remember, they did let you make the presentation. Do you acknowledge the person who didn't hire you for that job, but at least gave you the experience of the interview? Most people don't take the time or have the discipline to do this. Yet, a sale or a job lost or a contract given to one of your competitors today, does not mean it is lost forever. Do not give up, think long term, think about the relationship you may be developing, the connection you are building for the future, rather than the lost sale, or your bruised ego!

4. Invest 1 hour a day, into your own individual personal and professional development.

You can take the one hour all at once, or break it in to segments, whatever fits in to your lifestyle and schedule. During that time read or listen to a book, maybe an autobiography of someone you admire, or a business book, listen to podcasts, or watch a TED Talk. Listen to the words of wisdom from the experts in the fields and areas of your life that you want to improve. We can all say we can't find the time, but this is incredibly important to your personal growth. For many years, whilst growing up, the 'only' thing I ever read was the sports pages of the newspaper. What a waste. I am not saying you should not read the sports page or a good fiction book, or whatever interests you, we all need that down time for ourselves. However, don't do that at the expense of opening up your mind to new ideas and areas for improvement. Look at your education as an investment of your time, rather than an expense.

5. Stretch your comfort zone; do one new thing every day.

Take a chance on something you have always wanted to try. Don't be afraid of being rejected, of people saying NO to you, or of failing. The people who stand out from the crowd are the ones prepared to take that chance. This could be increasing your prices, having that courageous conversation with an employee or customer, or even saying NO to a job/customer that you might usually say YES to. We all know the things we want to do and the things we need to do. Take some risk, defy conventional wisdom and make your own wisdom come true. An early mentor said once: "Do you want to stay safe and be good? Or do you want to take a chance and be great?"

The choice is yours, every single day.

Spread The World

Announcing the
Pre- apprenticeship
course NOR for wall
and ceiling lining!



National ID: **52824WA** | State ID: **AC44**

Certificate II in Building and Construction (Pathway - Trades) (Wall and Ceiling Lining Pre-apprenticeship)

Learn how to be a finisher

Be someone who has an integral role in the completion of a building. Get the training you need to assist with the internal finishes of a building.

You'll learn how to **erect scaffolding** and **work safely at heights** to **fix standard plasterboard sheets** and **paper-based cornices**.

Once completed some units from this course can be used as **credit towards the CPC31211 Certificate III in Wall and Ceiling Lining**.



This qualification is directly aligned with priority industry areas where jobs are today, and into the future. As part of the state government *Lower fees, local skills* program, from 1 January 2021 through to 31 December 2025 you'll only pay half the tuition fees (plus resource fee) capped at \$1,200; or \$400 if you're aged 15–24 or eligible for a concession.

^ You will pay half price for the tuition fees on the *Lower fees, local skills* qualifications, however other fees may apply such as Resource fees that are specific to your course. For full details see our [Half price courses](#) page.

Gain these skills

- Work safely in the construction industry
- Erect, use and dismantle scaffolding
- Read and interpret plans
- Carry out measurements and calculations
- Mix plastering compounds
- Work with plasterboard and cornices

Is this course right for me?

I have the following attributes:

- Aptitude for practical work and for following plans
- Good vision and hand eye co-ordination
- Able to do basic mathematical calculations

- Very precise and careful with work

Entrance requirements

School Leaver	Non-School Leaver	AQF
OLNA or NAPLAN 9 Band 8	C Grades in Year 10 English and Maths or equivalent	Certificate I or Certificate II

Job opportunities

[Explore job profiles](#)

- Wall and Ceiling Fixer
- Ceiling and Wall Fixer
- Ceiling Fixer/Flusher
- Finisher

Please note this list should be used as a guide only as job titles and qualification requirements may vary between organisations.

Further Study



[Certificate III in Wall and Ceiling Lining](#)



[Diploma of Building and Construction \(Building\) \(Builder's Registration\)](#)

Successful completion of this qualification provides you with the opportunity to become an apprentice in the building and construction industry, but you need to be registered with the The Apprenticeship Office and employed.

Semester 1, 2022

Balga - On Campus

- 🕒 Duration: 1 Semester
- 📅 When: Semester 1, 2022
- 📍 Where: Balga
- 🏢 How: On Campus



DID YOU KNOW?

We can add your staff, subbies, supervisors to our mailing lists updating them on industry news and also have the OTS Magazine delivered to them 4 times a year.
 Email Belinda
adminwa@awci.org.au
 today!

AWCI WA APPRENTICE CHALLENGE

6 AUGUST 2021

The AWCI WA Apprentice Challenge was held at North Metropolitan TAFE on Friday 6 August 2021, we had 7 apprentices, we thank their employers for allowing them to participate in the challenge.

The project this year required the nominated apprentices to read and interpret a set of plans and then build a free-standing module to plan and specification, under the set time frame. The project consisted of framing up the walls and ceiling with stud and track, followed by sheeting with 10mm plasterboard. The apprentices then had to install flush beads, finish the walls and ceiling up to a Level 4 finish, install decorative cornice, small section of shadow line and finally install a square motive on the back wall.

We would like to thank the following for helping us make the day a success, without the support and sponsorship, important days like this would be unable to go ahead:

Sponsors for materials - GTEK Direct Plasterboard, Rondo Building Services, Building, Choice Building Products, Building Supplies WA and D A Whitelaw Ceilings.

Wallboard Tools supplied packs that were presented to each apprentice. SP Ceilings and Ceiling Prefab for supplying the morning tea and lunch.

The host of the apprentice challenge was North Metropolitan Tafe we thank you for your assistance. We would like to thank the judges James Munroe, Garry Whitelaw, Nigel Collicott and Kim Prout.

The training committee are working on the new project for 2022, we are changing it up, any ideas please get in contact with us!



AWCI WA APPRENTICE CHALLENGE 2021

Materials Supplied

- 64mm Track
- 64mm Stud
- 10mm Plasterboard
- 90° External flush bead
- 10mm Flush shadowline bead
- 10mm Flush stopping bead
- Bake coat
- Cornice cement
- Topping
- Plasterglass cornice
- Paper tape
- Collated 25mm

Boxed Stud with Track screwed to back of stud

700mm to Cornice Return

820

Cornice External Return to Edge of Bead

P50

Section A-A

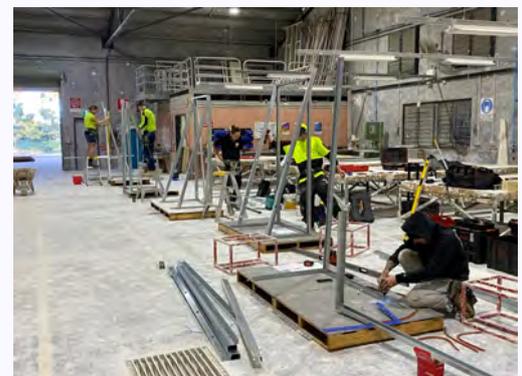
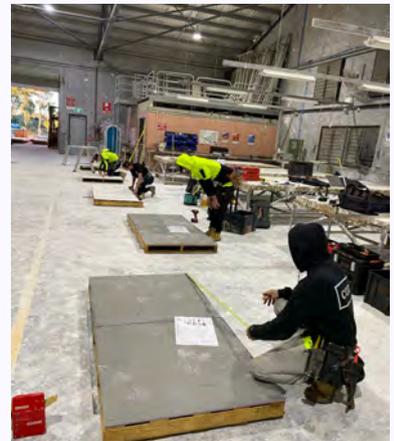
Plan A

SPONSORS

NOTE: Not to Scale / DO NOT Sheet the outside back wall
ALL corners to be angle beaded and finished
ALL Measurements are finished sizes

AWCI WA APPRENTICE CHALLENGE

6 AUGUST 2021



CONTRACTORS AND PRINCIPALS: CONSULT PROFESSIONALS TO MANAGE UNCERTAINTY



Meet the Authors



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The reported 3.8% surge in home building and renovation costs in 2021's third quarter stands in clear contrast to the 0.8% increase in the prior quarter. Indeed, it represents the single biggest contributor to the overall 7.1% year-to-date increase: the biggest since GST was introduced in 2000.

The statistics look no better in other sectors of construction, where 5%-10% increases in the average cost of material supplies are recorded and certain materials mainly used in civil and construction works (e.g. steel, concrete and copper) are up to 40% more expensive than at the year's commencement.

With current pricing trends forecast to continue – indeed, worsen – across the next 12 to 18 months, this hardly constitutes a temporary blip that builders and contractors can simply afford to ride out.

Whilst the resulting strain on profit margins are felt across all sectors, they seem to be most visible in housing. We have seen home builders seek out ever more creative ways to use contract clauses designed for other purposes, to preserve already tight margins.

Sadly, many of these strategies are ineffective, as even the relatively builder-friendly Housing Industry Association standard form of contract does not allow a builder to vary the contract price in the one circumstance that contractors in all sectors of civil, building and construction works are presently facing: inflated labour and material costs.

Nothing so far said would surprise anyone involved in civil, commercial or residential building and construction. The solutions, however, appear less obvious. To overcome the current crisis, much has been said about the importance of effective, regular and early communication between contractors and their principals, suppliers, subcontractors and labour force. What appears to have been largely overlooked, however, is the importance of engaging and retaining a skilled team of professional consultants throughout the course of a civil, residential or commercial project.

To understand the importance of professional services, particularly in times of crisis, consider this:

Where, as is increasingly the case, cost-plus payment terms or allowances for unilateral price increases are unavailable, a skilled quantity surveyor will:

1. Guide you on what supply and work items should be subject to Provisional Sum or Prime Cost adjustment;
2. Advise you on the percentage margins to be applied to those adjustments;
3. Advise you on the premiums/allowances to be incorporated into your fixed-price offering for contingencies and pricing forecasts; and
4. Help you justify those adjustments, premiums and margins when negotiating with your principal.

Where, as is increasingly the case, your ability to deliver your works on time and on budget are affected by disruptions in the availability and supply of both labour and materials, a skilled project manager and/or contract administrator will:

1. Help you maintain proper focus on planning and programming;
2. Set up (before you even mobilise), the templates and systems needed for the smooth, orderly and, most importantly (given the ubiquitous use of time-bars), timely, administration of your contract;
3. Certify the completion of each stage or milestone of your scope of works and make associated progress payment claims, strictly as and when your contract requires; and
4. Give to your principal the notifications and claims that these days, civil, building and construction contracts almost always require contractors to give within tight timeframes, in order to avoid liability for delay, get paid for work scope variations and delay-related costs and dispute the decision of a principal or superintendent.

How, in the 3rd decade of the 21st Century, can any business hope to operate efficiently without the help of computers and other electronic devices? Good IT is of particular importance in the civil and construction industry, where contracts, drawings, plans, specifications, bills of quantity and materials, site logs, timesheets, delivery dockets, accounts and the many other documents and records generated and used in modern construction projects are ever-increasing in size and complexity. The civil and construction industry's intimate dependence on technology, combined with the intensifying risk of cyber-attacks and data disruptions that go hand-in-hand with such dependence, speak unequivocally to the need and value of a skilled IT consultant's services.

In these times of increased cost and uncertainty, what civil and construction business can afford to operate without the assistance of a skilled accountant? From corporate structuring to financial reporting, auditing and analysis, to preparation and lodgement of tax returns and (lawful) tax minimisation, to succession and general financial planning, a skilled accountant can be a civil and construction contractor's best friend.

What is the one professional service needed to give proper effect to all other professional services? The answer is: **legal service**. Consider this:

1. Once your quantity surveyor has advised you on the numbers, a skilled lawyer is needed to transform that advice into clear, consistent and accurate contract terms.
2. In order for your project manager and/or contract administrator to negotiate and put the necessary processes and systems in place to comply with, and give effect to, the contract's programming, payment, reporting, claims and payment regimes, a skilled lawyer will need to help draft the relevant contract terms and advise on their legal effect.
3. As circumstances are constantly changing on a dynamic construction site, ongoing legal advice will be essential to the continuing, smooth and efficient management of the project. |
4. It is well and good to have the right software and hardware for generating, storing and retrieving the many documents and records associated with a modern construction project. But what use are those records if you don't know how and when to use them? A skilled lawyer will help you realise your best return on investment in managing paperwork by helping you use the right paperwork, at the right time and in the right way, to ensure that, wherever possible, you get paid what your work is worth, on time, every time.
5. The same applies to accountancy services: once all the advice has been given about corporate and tax and trust and self-managed super fund structuring, it is your lawyer who will:

- work out a legally compliant way to achieve what your accountant has recommended; and
 - draft the deeds and instruments and other legal documents that are needed to give effect to those recommendations.
- **Our team is highly skilled and experienced in advising on all aspects of Commercial Law. Contact us today if you need advice or representation in this area.**

AWCI WA GOLF DAY 2021 MAYLANDS

We would like to thank Progressive Materials, Perth Plasterboard Centre, BGC Plasterboard and Rondo Building Services for sponsoring the AWCI WA Annual Golf Day on Friday 7th May 2021.

We were fortunate to get the most amazing weather and we had a great turn out at the Maylands Golf Course. After cancelling last year due to COVID it was great to see everybody mingling and just enjoying the day. We were fortunate that the COVID lockdown a couple of weeks before our event still allowed the day to go ahead though masks were worn but we could remove masks for vigorous exercise, food, and drink.

Winners are grinners, the BGC Plasterboard team lead by Clive Crouch took out first prize, followed by Rondo Building Services lead by Brendon Cave and third prize was Progressive Materials lead by Adam Duff.



AWCI GOLF DAY
2021





AWCI WA SOUTHWEST SUNDOWNER AMELIA PARK, 13 MAY 2021

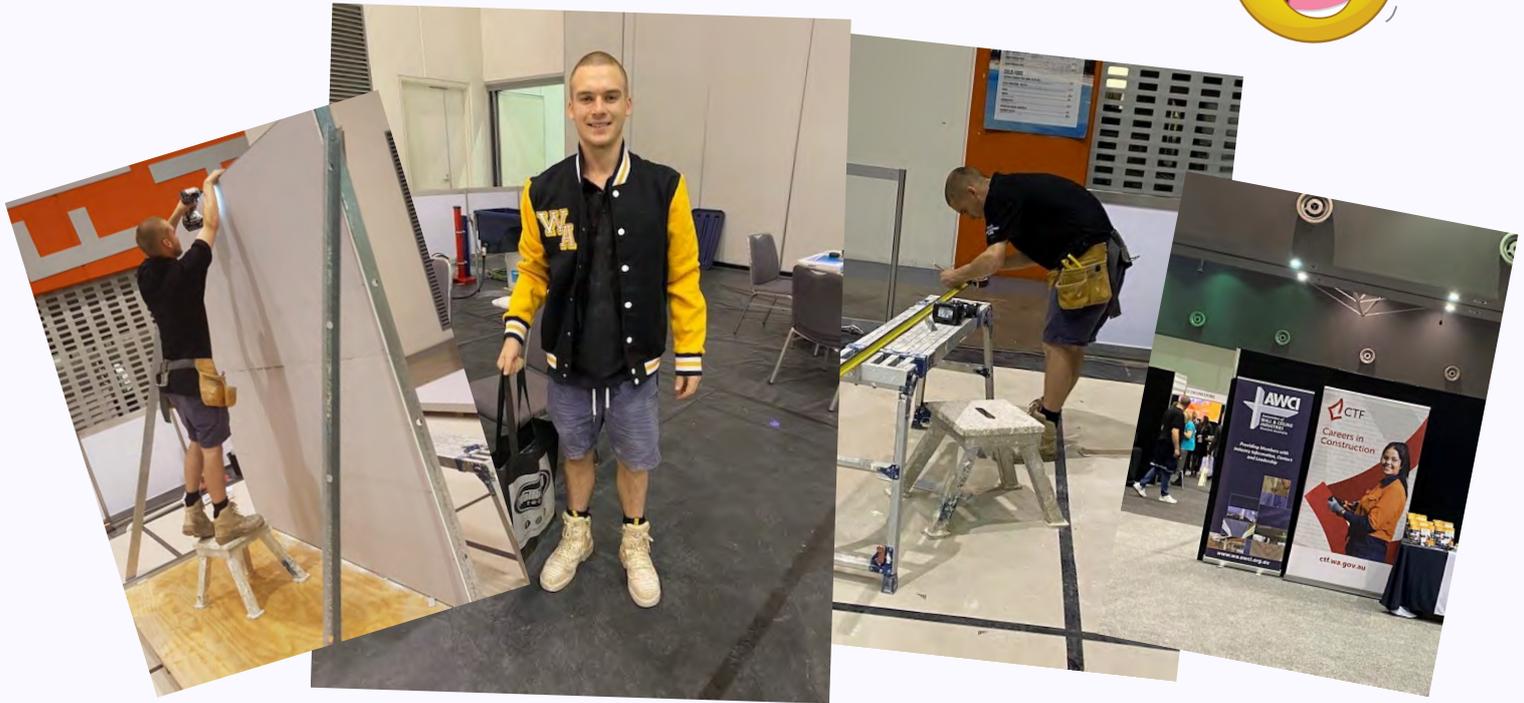
It was great to travel to Busselton and catch up with industry at the Amelia Park Tavern on Thursday 13th May 2021 for drinks and finger food.

The atmosphere was fantastic and everybody who attended had a great night.

Special thanks to CeilingWorks Australia, S P Ceilings and Insulation, Rondo Building Services, BGC Plasterboard and James Hardie for sponsoring the event.



CONGRATULATIONS TO CHARLIE KOHEN FROM FREO INTERIORS FOR PLACING THIRD IN THE WORLDSKILLS AUSTRALIA COMPETITION IN AUGUST 2021



Joint Gauge A is used for Recessed Edge Joints and Butt Joints and Joint Gauge B for External Corners and Joint Gauge C for Internal Angles.

These gauges provide an easy means of demonstrating that the job complies with the Australian Standard 2589 on plasterboard joints and angle tolerances.

These Gauges are made in Australia and are now in Aluminium making them lighter for the toolbox, buy a set and they will last for years.

Orders for gauges are sent within 24 hours of order, if you would like a set call 043 358 6119.

EVERY
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WALL AND CEILING
INDUSTRY SHOULD
HAVE A SET OF
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Available now
IN ALUMINIUM



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Used for Recessed Edge Joints and Butt Joints

JOINT GAUGE B & C

Used for External Corners and Internal Angles



AVAILABLE FROM:
info@awci.org.au

MEMBER PRICE

\$120 SET
or \$60 EACH (inc GST)

NON-MEMBER PRICE

\$150 SET
or \$75 EACH (inc GST)

MADE IN
AUSTRALIA

*Plus postage and handling

AWCI WA SUNDOWNER

HI-LINE CROWN ROOFTOP, 12 MARCH 2021

On Friday 12th March we had our Annual Sundowner at the Hiline Rooftop Bar at the Crown. Our first get together for 2021 and it was a great start to the year.

We would like to thank our sponsors BGC Plasterboard, Rondo Building Services and S P Ceilings and Insulation.





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Membership Application Form

Post this form to: PO Box 1819, MALAGA, WA 6090

Enquiries: 0433 586 119 Email: adminwa@awci.org.au



Full Trading Name: _____

Applicant's Name: _____

Postal Address: _____ Postcode: _____

Street Address: _____ Postcode: _____

Telephone Number: _____

Number: _____

Mobile Number: _____ Email: _____

Licence Class (if applicable): _____

Licence No. (if applicable): _____

Business Operation

Total Years in Wall & Ceiling Industry: _____

Do you have a trade qualification? Yes No (please tick applicable)

Current Number of Employees: _____

Do you wish to be placed on a list for work referrals? Yes No (please tick applicable)

I / We apply for membership of the Association of Wall & Ceiling Industries in Western Australia and if accepted will undertake to abide by the Rules and By-Laws of the Association and undertake to pay all Fees and Dues as may be determined whilst a member of the Association.

I / We hereby tender subscription for 12 months. Being for the amount of \$ _____ (see below)

Signed _____ Date _____

Payment Method (please tick) Mastercard Visa Cheque

Card Number _____

Cardholder's Name _____ Expiry Date _____

Cardholder's Signature _____ Date _____

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Category Type	Please tick	Metro / Surrounding	Regional
1. 20+ Employees and Subcontractors	<input type="checkbox"/>	\$1700	\$970
2. 9-19 Employees and Subcontractors	<input type="checkbox"/>	\$1250	\$700
3. 1-8 Employees and Subcontractors	<input type="checkbox"/>	\$540	\$490
4. Associate member	<input type="checkbox"/>	\$540	\$380
5. Retired	<input type="checkbox"/>	\$ 60	\$ 60
Sole Trader (Strictly individuals)	<input type="checkbox"/>	\$220	\$220
Subcontractors (Working for Contractor*)	<input type="checkbox"/>	\$220	\$220
All rates exclude GST			