

### www.wa.awci.org.au

Summer 2023/24

# THE YEAR THAT WAS



## OUT NOW

#### WHO SHOULD READ THIS

This is a guide to help homeowners, builders, contractors, designers and architects understand the factors of achieving a beautiful finish for their home.

## Interior Finishing





## TABLE OF

| President Reports                       | 3  |
|---|----|
| Awards of Excellence                    | 4  |
| Awards work entered                     | 20 |
| Meet George Kimes                       | 25 |
| Apprentice Challenge                    | 27 |
| Invest 30 minutes & save a day of chaos | 29 |
| Networking with<br>apprentices          | 31 |
| Albany Sundowner                        | 33 |
| Golf Day                                | 34 |



## **President's Report**

Well another year has flown and I can hardly believe it is time to write another Presidents report.

For me, in AWCI land, I feel a lot of this year has been focused around my dealings with the National AWCI board and how it is planning to take the AWCI to a national level. There has been a lot of discussion on both how this could look and as well as being advantageous to the whole trade, both nationally and at a state level with things like representation, advocacy and training all while keeping the best bits of WA's association with it.

We have a new CEO, Rob Lucas, who brings decades of not only plastering, but RTO and association experience with him also.

More information will be out in the new year, as WA will need to decide if we would like to move to this model, or stay a state only structure, either way it will be WA's decision to join. Meanwhile, in preparation, the beginning stages of AWCI National becoming a new entity, AWCI Australia is underway.

Please also put in your diaries the 2024 Conference at SeaWorld in November 2024.

On the state front we found that the price increases and stock shortages settled, but people are still struggling to find quality tradespeople to complete jobs which is causing frustrating delays. The current housing shortage is impacting this also. Hopefully this will calm and even out in 2024.

As always AWCIWA has worked tirelessly behind the scenes to keep you up to date with important information, attending beneficial events and advocating for our industry.

In WA, we welcomed back a full calendar of events and this was concluded with our end of year Awards of excellence evening and the revelation of our Apprentice challenge winners. This year we have successfully attended or hosted:

- The annual Golf Day
- The Albany Sundowner
- The Awards of Excellence competition
- The Awards of Excellence evening
- The Apprentice Challenge in June attended and spoke at Try a Trade Days at MPA Skills
- Attended and spoke at Try a Trade Days at Rockingham TAFE
- Career Expo in Busselton for years 9-12 and a try a trade day
- Contractor Forum in July Get Paid on time every time.
- Attended meetings with stakeholders in the building and construction industry representing our industry.
- Attended career days at Balga TAFE.
- Had training meetings and kept connected with the TAFE's, Balga, Rockingham, Bunbury, Albany, Construction Training Fund, Skill Hire and MPA Skills.
- Had representation on both the National board and the National Technical Committee
- Visiting already signed apprentices at the TAFES.

We have also continued to keep you up to date with fortnightly newsletters with industry news. Our best kept secret video is still successfully being shared widely around Australia. WA is also still manufacturing the Type A and B & C Gauges which we sell throughout Australia.

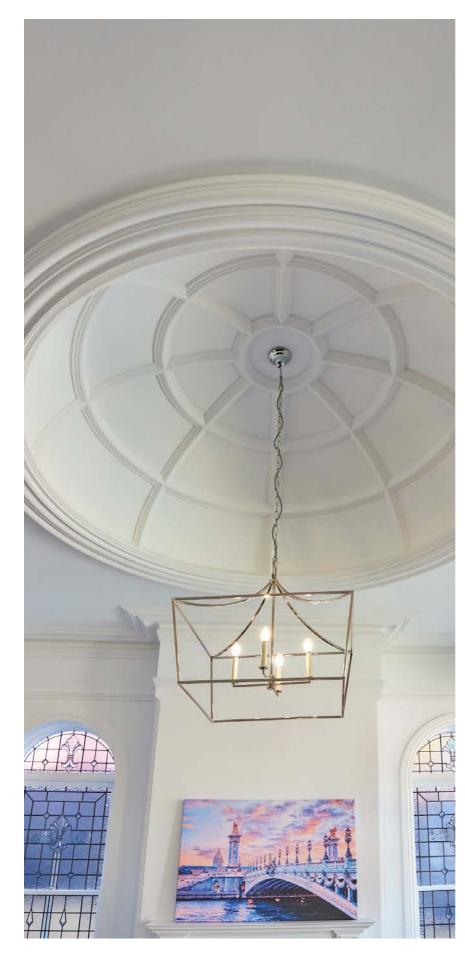
Looking back at it all, it has been a successful year indeed!

Finally, I would like to take this time to thank Belinda and the Executive Team for all their hard work once again. A lot goes on to run this association behind the scenes and without the help from everyone, we would not be able to run as efficiently as we do.

Wishing you a safe and relaxing holiday period.

Best Regards Rachel McMahon

## AWARDS OF EXCELLENCE WINNERS 2023



Residential up to \$30K ACR Ceilings Builder: Papalia Builders

Residential \$30K to \$100K CK Ceilings Pty Ltd Client : Emma Wallis, Jacoby Street, Mundaring Designer: Perth Plaster Mouldings

Commercial up to \$500K Bridie Industries Builder: Fratell Group Project: Claremont Hotel

Commercial over \$500K Altitude Interiors Project : MineRes HQ Milieu Creative/CDI Group

Commercial Regional Albany Plasterboard Pioneer Health Multi Use

Specialist Linings Altitude Interiors Project: MineRes HQ Milieu Creative/CDI Group

#### Facade

Topend Ceilings Department of Finance Joseph Bank Senior School

Decorative & Heritage Perth Plaster Mouldings Mount Lawley Beauty

## AWCI WA AWARDS OF EXCELLENCE 2023

On 1st September we held the AWCI WA Awards of Excellence and the Apprentice of the Year 2023. We had good attendance, noise levels nearly lifted the roof, it was pleasing to see industry come together celebrating the projects entered and the apprentices from our challenge. There was a great buzz in the room, we thank you for all attending and to everyone who entered their projects.





Thanks to our Award of Excellence Sponsors, CSR Bradford, CSR Gyprock, GTEK Plasterboard and Rondo Building Services, the Apprentice of the Year 2023 sponsor Construction Training Fund and our silver sponsor Siniat. Special thanks to Brad Cross and Rachel McMahon for presenting the awards, it was challenging with the noise and acoustics of the room, but they both did a wonderful job.

We thank the Award of Excellence six judges, for giving up their time, never an easy job and to the four Apprentice Challenge judges.













### WINNER RESIDENTIAL UP TO \$30K

The homeowner had a distinct vision for a curved lightrough, encompassing both its exterior and interior surfaces.

Collaborating with Perth Plaster Mouldings, ACR embarked on a meticulous journey to transform this idea into reality. Carefully dedicating substantial time and attention, they meticulously crafted each curve to achieve impeccable precision and alignment.

The final outcome far exceeded expectations, eliciting great satisfaction from both the client and the builder, who were delighted with the exceptional result.

## ACR CEILINGS

#### BUILDER PAPALIA BUILDERS

### WINNER RESIDENTIAL \$30K TO \$100K



EMMA WALLIS JACOBY STREET MUNDARING Plasterglass cornices, coffers, beads, light troughs, recess coffered ceilings.

## C K CEILINGS

X

2 2

### WINNER OF Commercial Under \$500K

#### CLAREMONT HOTEL FRATELL GROUP

#### Approached by the Builder to revive this old Heritage listed Building. The Architect wanted to keep as much of the original features as possible. Challenging in itself as most of the ceilings were in disarray. The challenge of linking a new extension to a 100+ year old building. The team did a great job, and everything flows seamlessly.

## BRIDIE INDUSTRIES

## WINNERS OF Commercial Over \$500k AND Specialist Linings

MINERES HQ MILIEU CREATIVE CDI GROUP Ceilings and partitions using standard and perforated plasterboard totalled 18,665m2. Bulkheads, ceilings and partitions were integrated into the buildings design to offset the feature ceilings used throughout the whole building.

Plasterboard and Perforated, Bulkheads and Ceilings have been used for a surface area of 4,200m2. Partitions were installed covering 14,465m2.

The designers at Milieu Creative selected SAS International ceiling systems in different custom options to provide not only a visual impact, but also provide necessary acoustic control for each office environment.

## ALTITUDE INTERIORS

### WINNER Commercial Regional

This was a multi function building adjoining to an existing building. The ceilings were high in the main entry room and due to the design of the building there were only three 90 degree corners. The main entry ceiling was a perforated metal strip in between exposed structural steel beams.

#### PIONEER HEATH MULTI USE

## ALBANY PLASTERBOARD

## WINNER FACADE

n Australian Space Science Educatic Djinda-k weyan

The products are custom made to suit the required sun shading levels to different areas.

Every gold panel is made to have its own character in colour and texture, while the silver panels look identical of each other while the patterns are different.

## TOPEND CEILINGS

JOESPH BANKS SENIOR SCHOOL DEPARTMENT OF FINANCE

### WINNER HERITAGE AND DECORATIVE

**MOUNT LAWLEY** 

**BEAUTY** 

Decorative cornices, ceiling domes, ceiling coffers, ceiling roses, custom made archways and wall panelling make this the Mount Lawley Beauty.

## PERTH PLASTER MOULDINGS

## SAVE THE DATE **2024 MEMBER EVENTS**

**AWCI**WA Association of WALL & CEILING INDUSTRIES

**SUNDOWNER** 15 March 2024 **Prince Lane** Rooftop Bar, CBD

BREAKFAST MARGARET RIVER 22 FEB 2024

> **SUNDOWNER** BUSSELTON **APRIL 2024**

> **SUNDOWNER** ALBANY **JULY 2024**

AWARDS OF EXCELLENCE 30 August 2024 Venue to be decided

ROND



AWCI CONFERENCE 1-3 November 2024 Seaworld, Gold Coast **APPRENTICE** CHALLENGE June 2024



AWCI WA - Your industry, Your association, Your business support 🔇 043 458 6119 🔀 adminwa@awci.org.au 🌐 www.wa.awci.org.au



ANNUAL GOLF DAY 10 May 2024 Maylands Golf Course





#### 2024 Sponsorship Opportunities



#### SUNDOWNER PRINCE LANE - ROOFTOP BAR 15 MARCH 2024

\*Logo on event invites

\*1 x pull up banner on display at the event (supplied by sponsor)

\*Promoted in "Fly On The Wall & OTS" magazine \*Company promoted on website

\*Logo on signature of emails for AWCI WA

\$700+GST

#### BUSSELTON SUNDOWNER APRIL 2024

\*Logo on event invites \*1 x pull up banner on display at the event (supplied by sponsor) \*Promoted in "Fly On The Wall" magazine \*Company promoted on website \*Logo on signature of emails for AWCI WA

\$400 + GST

#### ALBANY SUNDOWNER JULY 2024

\*Logo on event invites \*1 x pull up banner on display at the event (supplied by sponsor) \*Promoted in "Fly On The Wall" magazine \*Company promoted on website \*Logo on signature of emails for AWCI WA

\$400 + GST

#### ANNUAL GOLF DAY MAYLANDS GOLF COURSE 10 MAY 2024

\*Company logo displayed on invitations, email signature and website

\*Company banner displayed at Registration, Lunch and Post Golf Drinks/Presentation (Pull Up/Free Standing Banner only supplied by sponsor)

\*Acknowledgment by AWCI President at Post Drinks/Presentation

\*Allocation of a Novelty Hole e.g. Longest Drive and Nearest to the Pin - Small tee box signage will be placed at your novelty hole

\*Acknowledgment in "Fly On The Wall" and " On The Surface" magazines

#### \$800+GST

#### AWCI WA AWARD OF EXCELLENCE 30TH AUGUST 2024

#### AOE PACKAGE \$1300 + GST

\*1 x pull up banner on display at the event (supplied by sponsor)
\*Acknowledgement of appreciation
\*Logo displayed on event slide show
\*Involvement with presenting awards
\*Logo on invites, social media, emails and publications

#### SPONSORSHIPS \$750 + GST

\*1 x pull up banner on display at the event(supplied by sponsor)
\*Logo displayed on event slide show
\*Logo on invites, social media, emails and publications

> DOOR PRIZE SPONSORSHIP \*Opportunity to help present prizes \*Company logo displayed on program and prize table \$300 +GST OR DONATE A PRIZE

Please complete this form and return back to AWCI if you are interested in Sponsorship.
P: 0433 586 119 E: adminwa@awci.org.au
EVENT NAME: \_\_\_\_\_LEVEL OF SPONSORSHIP\_\_\_\_\_NAME: \_\_\_\_\_COMPANY\_\_\_\_\_
PHONE: \_\_\_\_\_EMAIL:

## AWCI WA APPRENTICE OF THE YEAR 2023









Winner - Cody Outen, C & L Ceilings Runner Up - Kye Wills, Premier Ceilings Third Place - Jack Westall , Apex Ceilings Encouragement Award - Timothy Fraser, Ceiling Solutions



## **AWCI WA AWARDS OF EXCELLENCE**



















## **AWCI WA AWARDS OF EXCELLENCE**



















## AWCI WA AWARDS OF EXCELLENCE





















## **Recommended fixing method for ceilings**

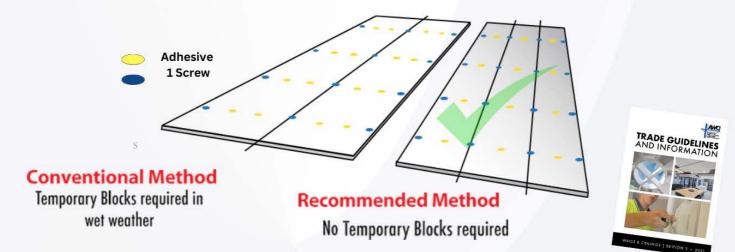
Most tradesmen would now be aware of the recommended fixing lines available on the face of plasterboard. This fixing method (also known as the 1/3 fixing method) is an alternative in AS/NZS 2589: (to the old conventional method of centre fixing) and has been tested over many years to significantly reduce long-term maintenance and give improved overall performance in houses and garages. It is highly recommended by all manufacturers.

The heat build-up in the ceiling space is a major contributing factor to ceiling problems in both joint distortion and adhesive bond failure.

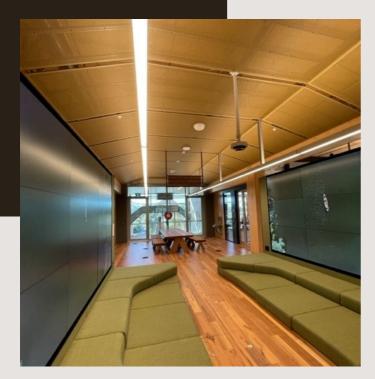
Most problems occur in homes with dark colour low pitch roots with little or no ventilation. The third fixing method is recommended for internal ceilings, garages and for roofs with:

- No ventilation
- No Sarking
- Areas of high humidity
- Above average rainfall
- Plasterboard fixed to pre-painted steel battens
- in cyclonic or extraordinary weather events
- If you still use the old conventional method of fixing the two centre screws should be at leave 50mm apart.

For external ceilings and carports a fully mechanically screwed system fixed at 300mm centres on 450mm battens is mandatory. Review fixing spacing in all regions where high winds are prevalent, especially cyclone regions.



For further enquiries please email technical@awci.org.au or call 0423 746 122





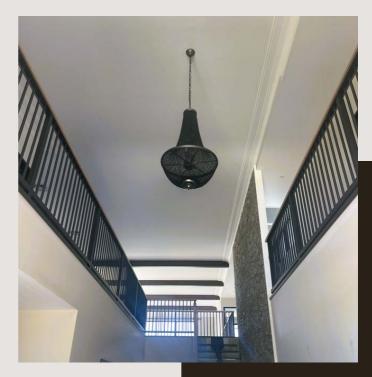


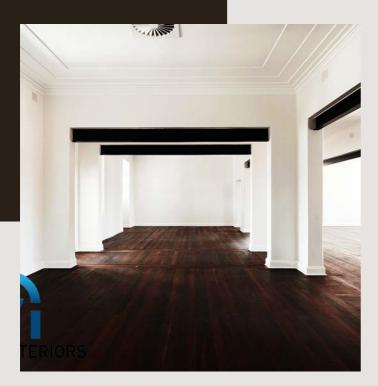






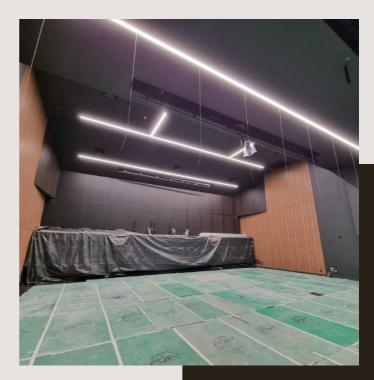


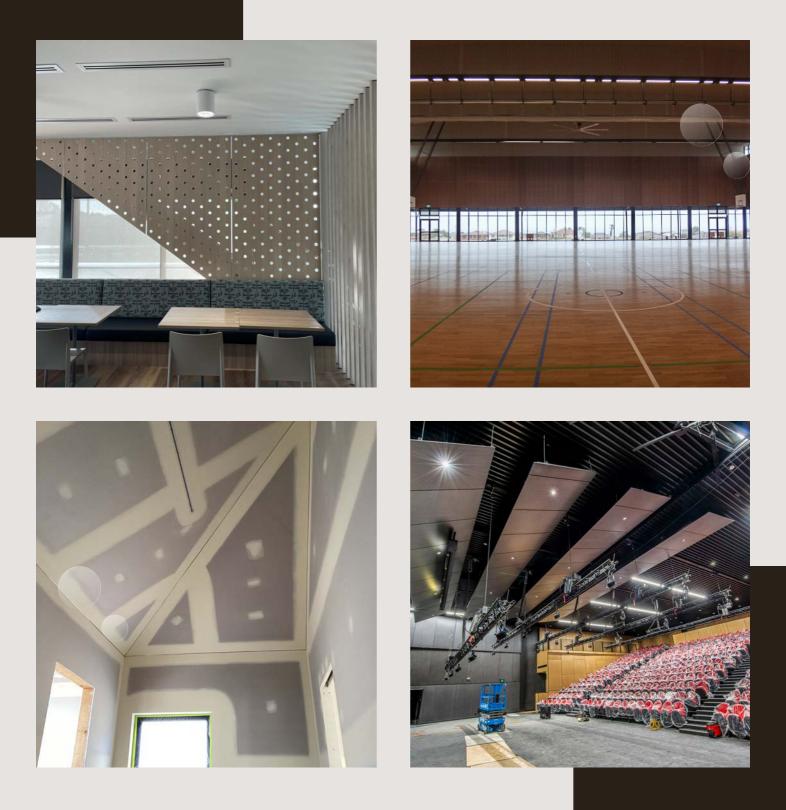


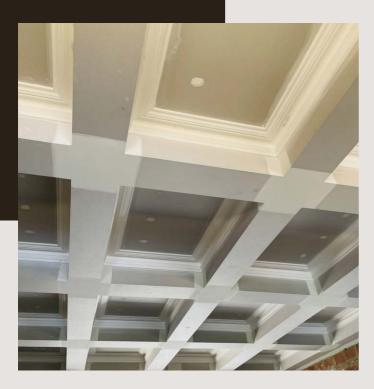






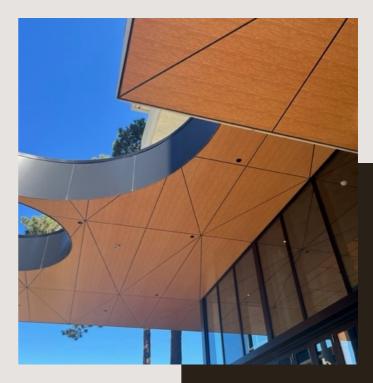












### MEET GEORGE KIMES ACE CEILINGS



George Kimes grew up in Highgate with his sister Mary, their mum passed away when George was 9 so he went off to boarding school for a few years then finished his education at Mount Lawley and Morley Senior High School.

George was a good runner winning the 1500m in great times, so good he was invited to train with some high profile athletes but never took up the opportunity, he may have been an Olympian.

After high school he went to work with his father in the Water Supply then worked at the Midland Railway Workshops for two years. Following this he went and worked at Midland Brick doing shift work, it was hard work but good money.

George then got a chance at the Neat Scheme Apprenticeship in Plasterglass ceilings under Rob Franklin. It took three years to finish and eleven people signed up and two completed it. George is the only one still in the industry. George worked for Modern Ceilings with Ray Pierce and John Lill, George was the grout and cornice guy, they wouldn't let him flush but after some time he convinced them to give him a crack, he stayed with Modern Ceilings for five years.

Then George started his own company Ace Ceilings, George worked with Chris Savage and Swan Ceilings, back then there was a young bloke called Tom Papas who also worked for Chris Savage and now has too his own business called Perth Plaster Mouldings with Steve Kotesvki. George's brother in law worked with him for 8 years and he taught him the trade.

Clinton, George's eldest son started his apprenticeship with him aged 15 years and worked for the business for 10 years and now has his own business called C K Ceilings. George's youngest son Daniel wanted to be a mechanic so he did an apprenticeship and then decided he wanted to be a ceiling fixer so he did another apprenticeship, the sons have been working together for 10 years. Clinton has another terrific ceiling fixer Corey and the team are doing amazing things, they have won multiple awards, George is extremely proud of them.

George has been married to Diane for 44 years, they met at the Morley Park Hotel where George worked with the band Rainbow Rock, doing the stage lights for them.

George's passion in life has been horses, he started doing harness racing when he was 23 years old, buying a property of 5 acres in Henley Brook so he could train horses from home. Clinton started helping with the horses when he was 15 years old, they would get up at 5am to jog horses then off to work for the day then back at night for feeds, it was a long day.

George and Diane sold the property and now live happily in the Vines, recreation is playing golf and he plays ten pin bowling on Wednesday nights, George still works on the tools when required.

## Fly on the Wall Questions

- 1. What was your second chosen career? *Horse Trainer*.
- 2. Three things you could not live without? *Family, friends and scotch and coke.*
- 3. Your most memorable moment? *Both my boys following in my footsteps doing ceilings.*
- 4. What do you do to relax? *Playing golf, fishing and ten pin bowling*.
- 5. Where would you like to be right now? *Fishing up north*.
- 6. Who would you like to be stranded on a deserted island with? *Always had a thing for Elle Macpherson*.
- 7. Your pet hates? *Wife leaving all the lights on in the house*.
- 8. Your most embarrassing moment? Had a race fall at the York trots, not hurt but lost my confidence and didn't drive them again.
- 9. Your biggest achievement? *Winning my first two races at Gloucester Park on a Friday Night*.
- 10. How would you like to be remembered? As a good man and a good provider to my family.











The AWCI WA Apprentice Challenge was held on the 9th June 2023, it was a fabulous industry day, 13 apprentices, our biggest day in years.

Thank you to our sponsors CSR Gyprock, GTEK Plasterboard, Johns Building Supplies, Rondo Building Services, Siniat, Wallboard Tools and DA Whitelaw Ceilings.

Thanks also to our Training committee for organising the day and to the judges, Garry Whitelaw, Nigel Collicott, James Munroe and Kim Prout for the massive day

Special thanks to the apprentices who all turned up and were enthusiastic, polite and good fun. But most important we thank our members who entered their apprentices and allowed them to attend, a day off site costs and we appreciate your support.













## **Apprentices in Action**







































## INVEST 30 MINUTES & SAVE A DAY OF CHAOS

Think back to the last five challenges you have had in your business involving your team.

It is most likely that they may have been avoided with clearer communication - and possibly a meeting.

I hear you say, "But meetings are boring and a waste of time!"

#### Meetings don't need to be boring. Boring meetings are usually run by boring people!

In fact, a successful meeting structure in your business will:

- Provide clarity reducing the 'gaps' in communication within teams, in turn minimising reactive conversations and 'putting out fires'
- Ensure key priorities are being implemented
- Help you act quickly, maximise opportunities and relieve bottlenecks fast and effectively
- Build a solid, stable team and culture
- Align and connect your team to focus on a common goal/outcome and embrace the power of collective intelligence.
- Over time reduce the reliance of the business on the owner

These meetings can be powerful, prompt and to the point when you follow a structure. Below is a suggested agenda/flow, together with some key points to consider.

#### Highlight/Good News & Core Values Story

- Individuals take turns to share a 'good news' story/wins/personal highlight from the previous week in the business and highlight the people involved in making it happen. It continuously reminds the team of the great work that is being done.
- At the same time each team member has an opportunity to acknowledge a fellow team member for a behaviour that took place in the previous period that relates to one of your specific Core Values. This conversation will build the Core Values into your business and make your team feel appreciated about what they did.

#### Current Status

- Discuss current projects and how they are tracking in relation to schedules and budget. Are projects on track/off track? What needs to be adjusted if any to get back on track. Is additional client communication required, or extra labour/management required?
- Are there any gaps/breakdowns that have occurred that need addressing to avoid a repeat situation in the weeks ahead. These could be frustrations/hassles that have occurred, which cost time and money. This could be with projects or customers. Discuss potential solutions or set a time to handle more detailed challenges.





## INVEST 30 MINUTES & Save a day of chaos

#### What's On For The Week Ahead

- Discuss projects, schedules, and important operational items. Where are projects expected to be completed by end of the week.
- What roadblocks or challenges are there, may arise, and what can be responded to?
- What extra materials are required than can be ordered to avoid reactive trips to suppliers?
- What re-scheduling communication is required to improve operational efficiencies?

#### Systems/Training

- Use this as an opportunity to remind your team of key processes that need to be followed to ensure consistent outcomes and/or use this as an opportunity to train/upskill your team in a particular area.
- Remember to prepare yourself for this aspect of this session. Have written procedures, video and/or examples ready to use to enable greater understanding of what is required. There will always be something to discuss. You just need to be proactive and set a calendar for the next 4-6 weeks of topics.

#### Wrap Up

- Close the meeting with a commitment from each team player as to what is the number one item/action they are going to complete between now and the next meeting.
- Thank everyone and wish them all the best for the week.
- File key notes from the meeting to review next meeting, or if any follow up is required.

#### Key Points for Holding Weekly Meetings

- Depending on the size of your business you may hold just one meeting for everyone (up to 10 people), or separate meetings for different departments. Such as service/installation, office/admin, fabrication/manufacturing. If this is the case, it will be important to get the heads of department together in a separate weekly meeting.
- Hold the meetings at the same time each week, and for 30-40 minutes maximum.
- Dial in/Zoom/Facetime team players who are not able to attend in person.
- Have a set agenda and stick to it. Start on time. Finish on time.
- Only one person to speak at a time. No talking over the top. Respect is important.
- Discuss only items that happened in the previous week/upcoming week. Bigger picture and more strategic items can be tables for monthly/quarterly meetings.
- If items come up that only include one or two people, take them 'offline' to discuss, instead of using up the time of everyone in attendance.
- Commit to your meetings.

Implementing a rhythm of effective communication takes time, especially if this concept is new to your business. However, adapt the above to your business, commit to a plan and learn how to run effective meetings. It just could transform your business and save you the headaches!

Written by Jon Mailer PROTRADE United CEO & Founder



The AWCI WA have been spending a lot of time in 2023 visiting school groups at the TAFE's, RTO's and Career Expos.

Most are interested in other trades or don't know what they are wanting to do after school but with some education and hands on activities a few are keen to try the wall and ceiling industry.

We make sure that we also visit the apprentices currently enrolled at TAFE, getting to know our future generation of wall and ceiling liners.

Next year we are introducing manufacturing visits and producing information for apprentices who are coming to the end of their apprenticeships to help them with the next steps either as employees or sub contractors. This will be available for all apprentices in our trade.







## Future of the Wall and Ceiling Industry



































## **ALBANY SUNDOWNER**

It was a fantastic opportunity to catch up with some familiar and new faces in Albany at Due South on Thursday 15th June 2023. The buzz around the room was electric and friendly.

Special thanks to Wes from Albany Plasterboard an AWCI Member for encouraging everyone to come down and for their sponsorship.

Thanks to CSR Gyprock, GTEK, Rondo and Siniat for also sponsoring and Wallboard Tools and Siniat for the door prizes.



## AWCI WA GOLF DAY



What a great day, the weather was magnificent, and the players had a fabulous day. It was nice to see everyone relaxed and there was a lot of friendly banter the whole day. Special thanks to our sponsors Skill Hire, CSR Bradford, CSR Gyprock, GTEK Plasterboard and Rondo Building Services. Thank you to Ceiling Prefab for sponsoring the closest to the pin and the Longest Drive and the supply of stubbie holders on the day.

**1st Place** 

Shane Ball, Marcus Elliott, John Cooke and Rod Night - Score 15 under PAR

2nd Place

Andy Hickman, Lloyd Murray, Dino Protopaps and Tyran Murray – Score 13 under PAR

3rd Place Clinton Kimes, Corey McKimmot, George Kimes and Sam Galipo – Score 9 under PAR

Closest to the Pin -Jonny Less Longest Drive - Rod Knight

## AWCI WA GOLF DAY 2023





















## AWCI WA GOLF DAY 2023























### CONTRACTOR FORUM GET PAID ON TIME EVERYTIME

On 25th July 2023 we held a contractors forum to discuss the New Security of Payment Laws in WA, getting paid for variations, time bars and contracts. Thanks to Small Business Corporation and Daniel Morris for giving up your time.





## MEMBERSHIP BENEFITS



YOUR MEMBERSHIP.

## Your Industry, Your Association, **Your Business Support JOIN TODAY!**

**Membership Application Form** 

Post this form to: PO Box 1819, MALAGA, WA 6090 Enquiries: 0433 586 119 E m a i l : adminwa@awci.org.au



| Full Trading Name:<br>Applicant's Name:        |  |  |  |  |
|--|--|--|--|--|
| Postal Address:                                | Postcode:                                |  |  |  |
|  |  |  |  |  |
| Street Address:                                | Postcode:                                |  |  |  |
| Telephone Number:                              |  |  |  |  |
| Number:  |  |  |  |  |
| Mobile Number:                                 | Email:                                   |  |  |  |
| Licence Class (if applicable):                 |  |  |  |  |
| Licence No. (if applicable):                   |  |  |  |  |
| Business Operation                             |  |  |  |  |
| Total Years in Wall & Ceiling Industry:        |  |  |  |  |
| Do you have a trade qualification?             | Yes No (please tick applicabl            |  |  |  |
| Current Number of Employees:                   |  |  |  |  |
| Do you wish to be placed on a list for work re | eferrals? Yes No (please tick applicable |  |  |  |

pay all Fees and Dues as may be determined whilst a member of the Association.

I / We hereby tender subscription for 12 months. Being for the amount of \$\_\_\_\_\_ (see below)

| Signed                       | Date                   |  |  |
|------------------------------|------------------------|--|--|
| Payment Method (please tick) | Mastercard Visa Cheque |  |  |
| Card Number                  |                        |  |  |
| Cardholder's Name            | Expiry Date            |  |  |

- Cardholder's Name
- Cardholder's Signature

(Please note credit card charges apply. For Direct Debit Acc No: 3481 79734 BSB:016 353 Account Name AWCI WA.)

Date

| Category Type                            | Please tick | Metro / Surrounding   | Regional |
|--|-------------|-----------------------|----------|
| 1. 20+ Employees and Subcontractors      |             | \$1700                | \$970    |
| 2. 9-19 Employees and Subcontractors     |             | \$1250                | \$700    |
| 3. 1-8 Employees and Subcontractors      |             | \$540                 | \$490    |
| 4. Associate member                      |             | \$540                 | \$380    |
| 5. Retired                               |             | \$ 60                 | \$ 60    |
| Sole Trader (Strictly individuals)       |             | \$220                 | \$220    |
| Subcontractors (Working for Contractor*) |             | \$220                 | \$220    |
|  | <b>1</b>    | All rates exclude GST |          |